



801-296-0477



Thanks For Letting Us Serve You

“Gratitude is an attitude,” the saying goes, and we hope you agree our attitude always shows how much we appreciate your continued loyalty. We want to take a moment to thank you for giving us the opportunity to serve you and your family. We’re honored that you’ve chosen us to take care of your home comfort system needs.

You’re our company’s most valuable asset, for without you, we cease to exist! Because your continued support is the lifeblood of our company, every member of our team is constantly striving to meet your heating and air conditioning needs.

As we work to serve you even better, we hope you’ll share your thoughts with us. If you ever feel we’ve overlooked an opportunity to serve you properly, please contact us and we’ll give your concern our full attention.

We look forward to continuing to offer you the prompt, courteous service you’ve come to expect from us. After all, that level of professionalism is the perfect companion to the high-quality products we’re proud to offer and maintain. Our **High Country HVAC, Inc.** family wants to extend to you our sincere thanks, and our wishes to you and yours for a happy — and comfortable — New Year.

Enjoy your Winter!

Dan Limb & JC Bolton

President

General Manager

What Should I Check Before I Call?

If your heating system has quit running, first go through this simple checklist:

- ✓ Check the air filter — When is the last time you changed it? A dirty filter is the #1 cause of preventable problems when it comes to your HVAC system.
- ✓ Check your thermostat — Is it on or is the screen blank? Sometimes you simply need to change the batteries and it will solve the problem.
- ✓ Is the furnace turning on at all? Is it trying to ignite?
- ✓ Is the gas to the furnace turned on? (gas cock parallel with the pipe is on)
- ✓ Make sure the furnace power switch is turned on, and the breakers in the electrical panel haven’t tripped.

If after going through this list the heating problems still exist, give **High Country HVAC, Inc.** a call at **801-296-0477**.



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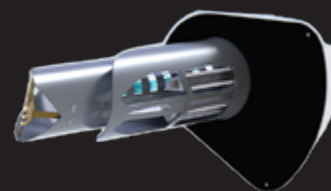
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*Tested by Kansas State University.

Contact **High Country HVAC, Inc.** to get **REME-HALO** installed in your home.

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Changing SEASONS

A QUARTERLY PUBLICATION FOR THE CUSTOMERS OF HIGH COUNTRY HVAC, INC.



Winter 2020-21



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See Back for Seasonal News

Cozy Up To Winter

During these times, when weekdays and weekends can seem to blend together, it’s especially important to make sure your home environment offers a cozy retreat for you and your family.

Add a bit of warmth. If your home has a fireplace, arrange furniture to make this a source of heat and good cheer — the focal point of the room. Use additional pillows or throw-blankets to soften chairs and couches. When selecting winter decor, introduce textured fabrics in warm tones for a naturally cozy setting.

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Be open. During those sunnier winter days, open the curtains or blinds on well-insulated windows. Even the coldest days of February seem warmer when a few rays of sunshine brighten a room. Be sure to close draperies once the midday sun wanes and outdoor temperatures begin to drop.

A touch of color. Color can work wonders within any room or setting. Careful placement of candles, door wreaths or a brightly colored tablecloth instantly creates an upbeat atmosphere. Lay gourds or dried flower arrangements on a shelf, or put out trays of fresh fruit or nuts. If a room has tile or wood flooring, consider using area rugs to add softness and warmth, especially in areas where you or your family members tend to hangout.

Appeal to the senses. Smell is one of our most powerful sensory experiences. Filling your home with pleasing aromas from scented candles, potpourri or a simmering bowl of cinnamon and cloves helps to create an atmosphere of well-being. Soft background music can also be calming.

Lighten up. Lighting is an important part of the decor in any room, so make indoor space more inviting by adding more or brighter lights. A small lamp on an end table or bookcase can make a tremendous difference to the overall atmosphere.

Seal the deal. On the more practical side, it's always a good idea to check that windows, doors or other openings are properly sealed and insulated. And of course, have us check your home heating system to make sure it's operating at peak efficiency. ■



Once you've made sure the fire in the fireplace is 100% out, close the fireplace damper so warm air doesn't escape right up the chimney.

Time To Choose A New Furnace?

It's our job to keep up-to-date with HVAC industry changes, so that we can help you choose a furnace that's right for you. When it's time for replacement, some important factors to consider are your home size, energy efficiency and indoor air quality.

Installing a furnace of the right size is key. If it's too small, it won't heat your entire house properly, and if it's too big, you'll waste money on generating heat you don't actually need.

Choosing high-efficiency equipment will help to lower your monthly heating bills. A furnace's Annual Fuel Utilization Efficiency rating, or AFUE, is much like your car's miles-per-gallon rating, indicating potential fuel cost savings.

It's also a good time to consider air filter options. Improved indoor air quality means you'll enjoy the best possible indoor environment. ■



We can help you navigate all the options when replacing a furnace.

Tip Remember to change air filters on a regular basis to reduce the amount of dust and allergens inside your home. The higher the MERV rating, the more efficient an air filter will be at removing particles from indoor air.

LENNOX Comfort. Quiet. Efficiency.

Keeping your home warm and comfortable shouldn't have to result in uncomfortably high utility bills. The Lennox® SLP99V gas furnace may just strike the perfect balance.

Its Precise Comfort® technology allows the SLP99V to keep the temperature held exactly where you want it. Heat is even throughout your home, with no cold spots. It also boasts an efficiency rating of up to 99% AFUE, so it essentially converts every last bit of energy it uses into heating your home — which can lower utility bills.

Even with all its impressive power, this furnace is one of the quietest on the market. It's engineered to run at variable speed to drastically minimize the sound of air kicking on or off inside your home.

Contact us to learn even more benefits you'll enjoy with the SLP99V. ■



The SLP99V has been designated one of the Most Efficient ENERGY STAR® certified products of 2020.

Earth & Atmosphere

Winter Solstice

On December 21, the shortest day of the year faded into the longest night. That is when winter solstice took place, or what we typically think of as the first day of winter.

The term solstice means “sun stands still,” and that's exactly what it appears to do. But appearances are not always as they seem. Contrary to what we think we're seeing, the sun's shifting position throughout the year is actually caused by the rotation of the Earth on its tilted axis as it circles the sun. Because of this shift, the Northern Hemisphere receives less direct sunlight (causing winter), and the Southern Hemisphere receives more direct sunlight (causing summer).

On the winter solstice we have our shortest day and longest night of the year in the Northern Hemisphere. After the winter solstice occurs, days begin to grow longer and nights shorter. ■



The winter solstice is the day with the fewest hours of sunlight in the whole year — making for a long winter's night.

Question & Answer



To prevent scalding, set the thermostat on your water heater to below 120° F.

What should I consider when shopping for a water heater?

Not all water heaters are alike. If it's time to replace your water heater, here are some factors to help your decision-making process:

Storage Water Heater. Heats water in a tank and stores it for later use. These range in size from 20 to 80 gallons, with 40-gallons being the average size.

Continuous/Tankless Water Heater. No storage tank, but instead, water is heated on demand and the hot water supply never runs out. This option can help reduce your energy consumption by 15 to 20%. Maintenance includes annual checkups and descaling.

Gas vs. Electric. Gas heats water for about a third the cost of an electric water heater, so if you have existing gas lines run to your home, a gas water heater is probably the best way to go. ■