



801-296-0477

Enjoy A Worry-Free Spring

Ever try to start your car and hear the engine go “think,” instead of starting smoothly? That’s a sound no one ever wants to hear from their car, or their air conditioner on any given day. Over time, air conditioner wires can corrode, moving parts become worn, and leaks can spring up at the most inconvenient times. Just like your car, a cooling system is a complicated set of equipment, and it requires expert care to keep it running at peak performance.

Regular service prevents emergencies and keeps minor problems from escalating into costly repairs. A professional tune-up of your HVAC unit includes:

- Cleaning/flushing condensate and cleaning/checking condensate pump
- Checking airflow and inspecting wires and connections
- Inspecting indoor coils, washing outdoor coils, and checking filters
- Testing refrigerant levels and condenser’s power usage
- Evaluating overall unit performance
- *And much more...*

Get a jump on this cooling season! Schedule a spring tune-up with **High Country HVAC**, so you can enjoy a carefree and comfortable summer.

Is Your Home Comfort System A Drain On Your Budget?

An aging home comfort system can cost homeowners money over time, due to inefficient operation. Escalating utility bills can really add up. Installing a new, more efficient system and making ductwork improvements can save you money in the long run.

If the comfort level in your home isn’t what it should be, you can first do yourself, and your household budget, a favor by keeping your heating and cooling equipment properly maintained. If your unit won’t make it through the upcoming season, it’s probably time to invest in a more efficient and reliable system.

We can help you select the best system for your home comfort needs. We have several affordable finance options that are better than using a credit card. Rest assured, we can also help keep it maintained, so you’ll be comfortable for years to come. No matter what your home comfort needs are, we’re your neighborhood experts. Call us today at **801-296-0477**, so we can help find the right choice for you and your budget.

Happy Spring!

Dan Limb & JC Bolton
President General Manager



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Heating & AC Installation & Service
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High Country HVAC, Inc.
705 N 1000 W Ste 9
Centerville UT 84014

Take advantage of these special offers!

A/C TUNE-UP SPECIAL

ONLY \$99

Save on your air conditioning service. We'll put your system through a tune-up and perform preventive maintenance.

Offer good through 6/30/2020 at High Country HVAC. Please present coupon at time of service or sale. Not valid with other offers. If you can't use this coupon, perhaps your neighbor can.

RECEIVE UP TO **\$1,600** IN REBATES*

OR

ENJOY **NO PAYMENTS FOR THE FIRST 3 MONTHS** WHEN YOU FINANCE A NEW **LENNOX** SYSTEM FOR AS LITTLE AS **\$116 A MONTH****



Terms and conditions apply. Subject to credit approval. See dealer for details.
*Rebate requires purchase of qualifying items between March 9, 2020 to June 12, 2020. Qualifying items must be installed by June 19, 2020. Rebate claims (with proof of purchase) must be submitted (with proof of purchase) to www.lennoxconsumerebates.com no later than July 3, 2020. Rebate is paid in the form of a Lennox Visa® Prepaid card. Card is subject to terms and conditions found or referenced on card and expires 12 months after issuance. Conditions apply. See www.lennox.com/terms-and-conditions for complete terms and conditions.
**Offer available March 9, 2020 to June 12, 2020. Offer based on a retail price of \$10,000. Requires purchase of qualifying system. Financing available to well-qualified buyers on approved credit. No down payment required. No monthly payment required and no interest is accrued during the 3 month no interest no pay period. After the no payment period, the loan is rolled into 6.99% APR for 120 Months with equal monthly payments of \$116 a month. Normal late charge apply. Cannot be combined with any other promotional offer. Minimum loan amount \$3,000. Maximum loan amount \$100,000. You may prepay your account at any time without penalty. Financing is subject to credit requirements and satisfactory completion of finance documents. Any finance terms advertised are estimates only. See Truth in Lending disclosures available from lender for more information.
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Changing SEASONS

A QUARTERLY PUBLICATION FOR THE CUSTOMERS OF HIGH COUNTRY HVAC, INC.



Spring 2020



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Special Offers

The Age-Old Question: Repair Or Replace?

The last thing any homeowner wants to hear is that their cooling system won't make it through another summer. Ignoring the signs of an aging and failing AC system may lead to the unpleasant experience of not having cooling when you need it, and expensive repair costs. Purchasing a new high-efficiency system can actually be more cost-effective than continuing to repair your old, inefficient one. Consider the following to help decide if it's best to repair or replace your AC system.

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How long should a cooling system last? Life expectancy depends on the amount of cooling run time and how often the system receives preventive maintenance. In some parts of the country, the average residential cooling system's run time is as much as 2,500 hours per year. So, after around 30,000 hours of cooling run time (12 years), your AC system will start to wear out, and you might consider replacement versus repair(s). Proper and consistent preventive maintenance most often extends the life of an AC system.

Indoor air quality and system operation? An out-of-warranty system that requires frequent repairs may be more than an expensive nuisance — it could also be unhealthy, and in some instances even unsafe. Old dirty indoor coils, dirty burners and cracked heat exchangers (if you have gas heat) will definitely affect the quality of the air you breathe and will affect proper system operation.

How long do you plan on being in your home? If you're a short-timer in your home, you may be tempted to limp by and let the next owner worry about replacing the old HVAC system. But another strategy would be to replace that old system with high-efficiency equipment and add to the sale price of your home. This way, you get the advantage of enjoying the enhanced comfort and efficiency of new equipment while still in the house.

If you think it may be time to replace your system, make an appointment for a system check-up before hot weather comes knocking. By evaluating the current condition of your equipment, we can help make your decision a little easier. ■



Has your air conditioner been struggling to keep you cool? It may be time to consider replacing it with a new high-efficiency system.

Ceiling Fans For Year-Round Savings

If you've been using ceiling fans to help circulate heat in your home this past winter, don't forget to flip the switch when it's time to make your home feel cooler.

During colder months, ceiling fans can effectively move trapped heat. When blades are set to move in a clockwise rotation at low speed, the fan creates a gentle updraft that recirculates heat down into a room.

In warmer months, set your ceiling fan so the blades move in a counter-clockwise rotation. The airflow directly underneath the ceiling fan will then push down, creating a breeze or "windchill" effect that cools the skin.

As we all look for ways to cut household heating and cooling costs, it pays to use every tool available to reduce our energy consumption — and also keep us comfortable. ■



Set the fan direction to **DOWN** for summer and **UP** for winter.

Tip Maintain good air flow by vacuuming/cleaning your air vents regularly. And don't let anything like furniture or curtains block vents.

LENNOX Amazingly Clean Indoor Air

Combating indoor air pollution is a concern for new and old homes alike. New homes tend to have higher concentrations of chemicals, and old homes can be breeding grounds for mold and mildew. All homes, no matter how clean they appear, are contaminated with dirt and dust. According to the EPA, the air inside the average home is up to five times more polluted than the air outside.

The innovative Lennox PureAir™ S air purification system removes 99.9% of pollen, dust and mold spores, and more than 90% of flu and cold viruses. It also destroys household odors. The system uses a combination of ultraviolet light and innovative filtration technology to capture and eliminate pollutants, maximizing your home's indoor air quality. ■



PureAir S is a smart whole-home system that eliminates common allergy triggers and combats airborne viruses.

Question & Answer



What should I have on hand in case of a power outage?

It takes only one power outage experience to understand just how much we depend on electricity, and the difficulty of unexpectedly living without it. It's best to be prepared to ensure you and your family's safety and comfort, so keep these items on hand:

- Flashlights
- Fully charged cell phone and a car charger
- Extra batteries
- Medications (about a 7 to 14-day supply)
- Battery-powered radio
- Non-perishable foods
- Water
- Blankets

If a storm is on its way, you should have at least half a tank of gas in your car in the event a power outage affects service to gas stations. And unplug appliances so they won't be damaged by a power surge. If you use a home generator, only operate it outdoors in a well-ventilated area, and at least 20 feet away from windows. ■

Earth & Atmosphere

Rainbows

Rainbows have been the subject of folklore throughout the ages. And more than Mother Nature's other spectacles, rainbows have also captured the imagination of writers, dreamers, even children. From the leprechaun's promised pot of gold to the magical Land of Oz waiting on the other side, rainbows have played a part in many fantasies. But what causes their somewhat rare and always glorious appearance?

Several elements need to be in place to cause a rainbow to occur: water, sun and the proper viewing angle. The convergence of these elements results in our ability to view the refraction, or bending, of sunlight through raindrops. Only when the sun is at your back, and the angle of reflection is about 40 degrees, is a rainbow visible. Since the viewing angle is so important, most rainbows appear early or late in the day when the sun is closer to the horizon.

Wherever you happen to find your next rainbow, consider it a spectacular reminder of Earth's beauty. ■



Rainbows form when sunlight and raindrops combine to create a prism of colored light.