



801-296-0477

Carbon Monoxide: An Invisible Threat

Today's tightly built homes are energy-efficient, but they can also keep fresh air from circulating through the home. For this reason, carbon monoxide (CO) poisoning is of greater concern than ever before.

Carbon monoxide is an invisible gas produced by the improper combustion of household fuels. A dangerous amount of the gas can build up and cause serious illness.

The easiest way to protect your family from this danger is by installing a carbon monoxide detector. Similar to a smoke alarm, the CO detector monitors indoor air for the presence of carbon monoxide, and sounds an alarm if a dangerous level is reached. • **See coupon on back of this newsletter.** •

The ideal scenario is a CO detector used in combination with a properly running home comfort system. Rely on **High Country HVAC, Inc.** to provide regular maintenance. After all, an ounce of prevention is worth a pound of cure. Call us at **801-296-0477** today.

New Website Launch

We're excited for the launch of **High Country's** new website. In an effort to serve you better, we've updated our website to be user-friendly, and easy to navigate from any device.

A new feature of the site is the ability to "Click for Service." To utilize this feature, look for the "Request Service" button at the top of the page. Once the link is clicked, you'll be redirected to a page to submit your information. We'll respond to your email, or call you, to ask how we can serve you.

Applying for financing has never been easier with the "financing" tab on the website. You can do this from the comfort of home, whether you're planning ahead for a new system, or dealing with unplanned repairs.

Visit **highcountryhvac.com** often for valuable coupons and promotions that we'll run both through the website, and on Facebook.

Thank you again for your continued patronage. We hope this New Year is filled with health and happiness.

Happy New Year!

Dan Limb & JC Bolton
President General Manager

High Country HVAC

"Raising Your Home Comfort to New HEIGHTS"



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highcountryhvac.com

Heating & AC Installation & Service
Indoor Air Quality Solutions
Home Energy Audits
Ductwork • Basements



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High Country HVAC, Inc.
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Centerville UT 84014

Take advantage of these special offers!

REFER-A-FRIEND DEALS

When you refer a friend for:

New Equipment Install

You'll get a \$50 gift card while they get \$50 OFF.

Service or Repair

You'll get a \$15 credit with us while they get \$15 OFF.

Offer good through 2/29/20 at High Country HVAC, Inc. Please present coupon at time of service or sale. Not valid with other offers. If you can't use this coupon, perhaps your neighbor can.

CARBON MONOXIDE DETECTOR

ONLY \$79

(a \$132 value)

Includes a carbon monoxide check and installation of a carbon monoxide detector.

Offer good through 2/29/20 at High Country HVAC, Inc. Please present coupon at time of service or sale. Not valid with other offers. If you can't use this coupon, perhaps your neighbor can.



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Changing SEASONS

A QUARTERLY PUBLICATION FOR THE CUSTOMERS OF HIGH COUNTRY HVAC, INC.



Winter 2019-20



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See Back for
Special Offers

Savvy Shopping

Have you heard the saying, "It's all in the timing"? Well, amazing seasonal discounts are available to consumers year round with a little advance planning. You might not know that there are ideal times to buy items such as TVs, furniture and cars. Fundamental to the concept of seasonal buying is that prices change — often dramatically — *when* it's time to clear out the old and make way for the new. That's why timing when you purchase works. You'll rack up huge savings if you repeatedly buy during price dips throughout the year.

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Seasonality is often based on supply and demand: Prices decrease when supply is high and demand is low. That's why you can get better deals on hot tubs in January and gas grills in September. While some items are best purchased during particular calendar seasons, other deals, notably on electronics, are seasonal in a different way — dependent on the timing of new product launches.

Here are some popular items and the best times to purchase:

Furniture: Most furniture companies release new products in February and August, so plan your purchase in January or July.

Cars: New models are traditionally released the end of summer, so car lots will start clearing out older models. Buy at the end of the calendar year for extra savings.

Gas Grills: During the cold off-season, stores start to discount inventory, making January–March (and then again in September) a good time to buy.

Appliances: September and October are the best months to buy big appliances, since it's when new models start coming out.

Lawnmowers: Stores make room for winter gear in September, which means summer staples like lawnmowers will be on sale.

Televisions & Other Electronics: For the best deals, hit sales during Black Friday and Cyber Monday, or after the winter holidays.

Pools: Buy a pool in December to get a discount on next summer's fun. ■



Savvy shoppers know to buy outdoor and warm weather items during the winter months.

Extras For Not Much Extra

Many homeowners would like a cleaner and healthier indoor environment. What you may not know is that the best time to install indoor air quality equipment, including air cleaners and purifiers, is at the same time you replace your furnace.



Indoor air quality products enhance your home climate.

- Plumbing, gas fittings or electrical work can be performed at the same time technicians are installing your new central heater.
- Installation of additional equipment is easier when everything is already taken apart, and typically costs less.
- Add-ons can be included when you're financing a new heating system and may literally cost just a few more dollars a month.

So if you're a candidate for a furnace replacement, consider one of our indoor air quality products. Contact us today for even more solutions to enhance the efficiency of your equipment and help you breathe easier. ■

Tip

You can save up to 10% on winter heating bills by simply setting your programmable thermostat between 65° and 72° for eight hours a day.

Question & Answer



Most fire extinguishers last between five to 15 years.

How can I make sure my home's fire extinguisher is working?

Fire extinguishers are often an overlooked part of a home safety plan. They should be checked regularly to help make sure they're ready for use in case of a small fire. Here are some helpful tips to follow:

- 1. Ensure Easy Access:** Make sure the extinguisher is visible and easy to retrieve.
- 2. Check the Pressure:** Many fire extinguishers have a pressure gauge that indicates whether the device is in the proper operating range. If yours has one, check to make sure the gauge's needle indicates proper pressure. If the fire extinguisher has a test indicator, press it to make sure the pressure reading is within the correct range.
- 3. Look for Physical Damage:** Check that the can, hoses and nozzles look to be in working order. Visible signs of damage, such as dents or rust, may mean it's time to replace the extinguisher. Documenting your checks on the extinguisher's inspection tag can help you keep track of its maintenance history.
- 4. Clean the Extinguisher:** Check the outside of each extinguisher for dust, oil or grease, and clean it as necessary. ■

LENNOX Consistent Comfort

If the thought of going through another winter with a struggling furnace leaves you cold, it may be the time to update your heating system. With an Annual Fuel Utilization Efficiency (AFUE) rating of up to 96%, Lennox's Elite Series EL296V two-stage gas furnace can potentially save you a substantial amount per year in energy costs. In addition, special sound-absorbing insulation ensures quiet operation.

Its variable-speed motor allows the EL296V to constantly adjust airflow speed and gently disperse even heat throughout your home. Because it can fine-tune airflow to match demand, the motor minimizes wasted electricity. It also prevents loud blasts of air than can occur when single-speed systems start up.

Ask us for more details on the Lennox EL296V furnace to see if it's the right fit for your home. We can help guide you to the best heating system solution. ■



When it's time for equipment replacement, we'll review the best options for your home and budget.

Earth & Atmosphere

The Big (Wind) Chill

While most people focus their attention on expected snow accumulation before a winter storm arrives, many ignore the threatening combination of severe cold temperatures and powerful winds which often occur after the storm. Wind chill can be dangerous and lead to frostbite and hypothermia.

Air temperature isn't always a reliable indicator of how cold a person will feel outdoors. Physically, the type of clothing being worn, as well as the metabolism and general health of an individual, are all influences. Weather elements are also a factor, including the amount of sunshine, humidity in the air and wind speed.

In 1939, a series of studies were conducted to test the phenomenon of "coldness." As a result, a formula was developed to accurately calculate the rate of heat loss based on different combinations of wind and temperature. This "Wind Chill" index is used to describe the relative discomfort one will feel when skin is exposed.

For even more information, visit weather.gov and search "wind chill." ■



Dress in layers to stay warm. Trapped air between clothing helps to insulate the body.