



801-296-0477

Planned Maintenance: Plan For Savings

Keeping your home comfort system in peak operating condition is a lot like taking care of your yard. You try to give it frequent attention to achieve the best results. Why treat your indoor comfort any different?

Your home's comfort system deserves regular care to maintain its longevity and efficiency. Unfortunately, you don't have a visual reminder — such as a too-tall lawn or weeds — to indicate it's time for maintenance. The easy answer is to rely on us to keep track of your system's needs with a planned maintenance agreement, also known as our Comfort Coverage Plan, or CCP.

Our Comfort Coverage Plan keeps your comfort system running smoothly with scheduled tune-ups and professional service. A well-tuned system runs at peak efficiency, so you can enjoy a comfortable season in addition to lower energy costs year after year. Our thorough inspections can also help avoid costly repairs. One extra feature: if you ever have an unexpected problem, your Comfort Coverage Plan entitles you to prompt priority service.

Call us today for a full list of benefits for you— and your equipment. We'll take care of the details so you can enjoy total home comfort. **801-296-0477**

Time For Reflection And Gratitude

As we turn the page to a new year, there's no better time to reflect on the things that are most valuable in a business relationship: the traits of courtesy, loyalty and professionalism.

As one of our valued customers, we depend on your continued loyalty, but we also know we must earn it. You have a choice when your home heating and cooling systems need service, and we appreciate the trust you've placed in **High Country HVAC, Inc.** We'll always strive to exceed your expectations and never take your patronage for granted.

We're proud to offer the highest-quality products, installation and service to our customers year-round. No matter the season, our team will do their best to take care of your home comfort system needs.

We thank you for the opportunity to serve you, and look forward to continuing our partnership with you in the new year. As we look for ways to improve our service and efficiency, we invite you to share any suggestions you may have for us. We pledge to listen.

Have a Happy New Year!

Dan Limb & JC Bolton
President General Manager



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Take advantage of these special offers!

STEAM HUMIDIFIER INSTALL

\$100 OFF

Improve your indoor air quality with a humidifier.

Offer good through 2/28/19 at High Country HVAC. Please present coupon at time of service or sale. Not valid with other offers. If you can't use this coupon, perhaps your neighbor can.

DIAGNOSTIC SPECIAL

\$20 OFF

(Regular price \$69)
On diagnostic for emergency service only.

Offer good through 2/28/19 at High Country HVAC. Please present coupon at time of service or sale. Not valid with other offers. If you can't use this coupon, perhaps your neighbor can.



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A QUARTERLY PUBLICATION FOR THE CUSTOMERS OF HIGH COUNTRY HVAC, INC.



Winter 2018-19



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See Back for
Special Offers

Don't Give In To High Energy Bills

Finding ways to reduce monthly utility costs is on every homeowner's mind. One strategy is to create a more energy-efficient lifestyle. Here are a few practical tips to help get you started. With a few smart choices, you can stay comfortable and save money.

Consider your home comfort system.

- **Is it time to replace it?** If your system is more than 10 years old, it might be using more energy than needed to heat and cool your house.

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High-efficiency systems offer the potential to save hundreds of dollars a year on energy bills, plus they provide a greater level of comfort. If your current system has become expensive to maintain and operate, or if it's struggling to keep your home comfortable, it may be wise to replace it. Over time, a new system will pay for itself in reduced heating and cooling bills.

- **Change that filter.** A dirty air filter causes your system to work harder than it should — and that increases energy use. Check and/or change the filter on a monthly basis during heaviest use.
- **Turn it down.** Lower your thermostat by 10 degrees when you're sleeping or away from home.

Your appliances matter, too.

- **Shop smart.** Energy-efficient appliances cost less to operate, and that's the key to reducing your home energy use.
- **Turn it off.** If it's not in use, turn it off. That goes for computers, printers, TVs, ceiling lights and lamps.
- **Use it wisely.** Did you know that heating food in the microwave uses only 20% of the energy a full-size oven would need to do the same task? Or that completely rinsing dishes before putting them in the dishwasher can be a waste of hot water? It all adds up.

We can help.

Energy-efficient home comfort systems are our specialty. We can analyze your current setup and provide options to make your home more comfortable. Also, regular maintenance keeps your system running at its best to ensure you get the most from your investment. ■

Question & Answer



Foam insulation tubes can be an easy way to help protect pipes from freezing temperatures.

How do I prevent pipes from freezing?

Burst pipes are one of the most common causes of property damage during frigid weather, and can lead to costly repairs. Here are ways to protect pipes when temperatures drop:

- Open the cabinets underneath sinks so heat can circulate around pipes.
- Close the garage door, especially if water supply lines are located in the garage.
- Let cold water drip from faucets in areas served by exposed pipes. Running even a trickle of water helps keep pipes from freezing.
- If you have advance warning of a freeze, disconnect and drain all garden hoses and wrap outdoor faucets.
- If you plan to be away, leave the furnace on, set no lower than 55°F.
- For the long term, insulate areas most at risk, such as the attic and crawl spaces. Also seal any leaks that allow cold air inside where pipes are located. ■



Be sure the fire is completely out and cold, then close the fireplace damper so cold air won't move into the house.

Proper Humidity Levels Are Key To Comfort

The humidity level inside your home plays a big factor in maintaining your personal comfort. A heating system can dry out the air, causing humidity levels to plummet as low as 15% — far below the recommended humidity level of 30-50% — which can lead to dry skin and nasal passages. Low humidity can also aggravate your respiratory tract, increasing the risk of cold and flu.

Inadequate humidity levels can be remedied by adding a whole-house humidifier to your new or existing heating system. The humidity setting will automatically adjust as needed, which will help maintain a healthy level of humidity while increasing comfort levels and saving energy.

We're here to help you achieve proper indoor humidity levels regardless of the season. ■



A humidifier can help stabilize indoor humidity levels, control moisture and maximize comfort.

Tip

Electrical outlets located on exterior walls can be the source of an air leak. Insert electrical foam sealers underneath the outlet covers to solve the problem quickly and efficiently.



Breathe Spring-Fresh Air

Today's newer homes are often tightly sealed for efficiency, but this can also produce the unwanted side effect of sealing in stale and stuffy air. Also, allergens and contaminants can stay trapped inside. Opening a window can do the trick, but isn't practical during colder or hotter months, plus it invites pollen and other airborne particulates into your home. Fortunately, Lennox offers a better way to enjoy natural ventilation.

Healthy Climate® ventilation systems draw just the right amount of air from outside, while expelling odors, chemicals and contaminants from your home. Unlike opening a window, the system's wall control allows you to precisely regulate the amount of fresh air entering your home. While stale air from the house is moved outside, air circulated inside is kept comfortable, and no energy is wasted.

We can help you select the Healthy Climate ventilation system that's right for your home. Take the first step to showing stale air the door. ■



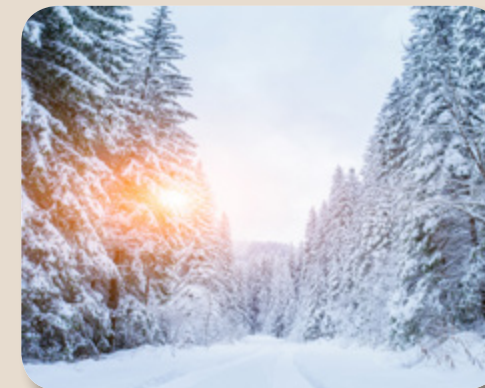
Healthy Climate ventilation systems deliver a fresh-air feel, any time of year.

Earth & Atmosphere

The Cold Facts About Snow

Snow's quiet beauty delights the eye, yet it's just another form of precipitation. Snow is created when the atmospheric temperature is at or below freezing (32°F) and there is the right amount of moisture available. Water vapor in the air crystallizes and gently falls to the ground. Along the way, these ice crystals bond with other crystals and create snowflakes. Because snow forms in the atmosphere and not at the Earth's surface, snow can fall when the surface temperatures are above freezing, but as a general rule it won't form if the surface temperature is 41°F or above.

Snow is actually protective, acting as nature's thermal insulator. It conserves the heat of the Earth and prevents crops from freezing. As much as 90–95% of fresh snow is trapped air — creating a barrier that prohibits the transference of heat, so it remains captured beneath the snowfall. It continues to benefit us in the spring, when melting snow provides much-needed water to jump-start new growth and a new season. ■



Guinness World Records states the largest snowflake ever measured was 15" wide and fell on January 28, 1887, in Fort Keogh, MT.