



Thank You For Your Business

We'd like to take this opportunity to thank you for giving us the chance to serve you. You're our company's most valuable asset, for without you, we cease to exist! Because your continued support is the lifeblood of our company, every member of our team is constantly striving to meet your heating and air conditioning needs.

As we work to serve you even better, we hope you'll share your thoughts with us. If you ever feel we've overlooked an opportunity to serve you properly, please contact us and we'll give your concern our full attention.

We look forward to continuing to offer you the prompt, courteous service you've come to expect from us. After all, that level of professionalism is the perfect companion to the high-quality products we're proud to offer and maintain. **High Country HVAC** wants to extend to you our sincere thanks, and our wishes for a wonderful — and comfortable — New Year.

Best regards,

Dan Limb & JC Bolton

President

General Manager

Home Comfort System A Drain On Your Budget?

An aging home comfort system can cost homeowners money over time due to inefficient operation. Escalating utility bills can really add up, while installing a new, more efficient system can actually save you money in the long run.

If the comfort level in your home isn't what it should be, you can first do yourself — and your household budget — a favor by keeping your heating and cooling equipment properly maintained. If your unit won't make it through the upcoming season, it's probably time to invest in a more efficient system.

We can help you select the best system for your home. Rest assured that we can also help keep it maintained so you'll be comfortable for years to come. No matter what your home comfort needs are, we're your neighborhood experts. Call **High Country HVAC** today at **801-296-0477**, so we can help find the right choice for you and your budget.

High Country HVAC

"Raising Your Home Comfort to New HEIGHTS"



801-296-0477

www.highcountryhvac.com

Heating & AC Installation & Service
Indoor Air Quality Solutions
Home Energy Audits
Ductwork • Fireplaces



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High Country HVAC, Inc.
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Take advantage of these special offers!

STEAM HUMIDIFIER INSTALL

\$100 OFF

Improve your indoor air quality with a humidifier.

Offer good through 2/28/18 at High Country HVAC. Please present coupon at time of service or sale. Not valid with other offers. If you can't use this coupon, perhaps your neighbor can.

DIAGNOSTIC SPECIAL

\$20 OFF

(Regular price \$69)
On diagnostic for emergency service only.

Offer good through 2/28/18 at High Country HVAC. Please present coupon at time of service or sale. Not valid with other offers. If you can't use this coupon, perhaps your neighbor can.



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Changing SEASONS

A QUARTERLY PUBLICATION FOR THE CUSTOMERS OF HIGH COUNTRY HVAC, INC.



Winter 2017-18



801-296-0477

www.highcountryhvac.com

**See Back for
Special Offers**

Get Organized And Enjoy The New Year

December's crowded calendar can give way to January's social slump. The upside is the freshness of a clear calendar, a household freed from holiday clutter, and the feeling of renewed energy as another year begins. Tap that energy to get organized in the new year!

Update The Address Book: Holiday cards and photos are a treasure trove of information about loved ones, friends, and neighbors old and new. Use this

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information to update your address book — whether it be a hard copy or digital — and cross-reference the entries between the two so everything is up to date. Moving forward, whenever you receive a new address, email and/or phone number, get in the habit of keeping your contacts' information current.

Organize Files and Paperwork: First, decide if you want to continue with paper account statements and receipts or if you want to switch to digital. Either way, the best practice is to handle the paper or digital document as few times as possible, take the necessary action, and then file it in its proper place.

Clean Out The Fridge: Take a look at the contents of your refrigerator with a discerning eye. Remove everything, and if an item has a label with an expired date, is a last bite of a leftover in a container taking up space, or is a complete mystery, it's time to toss it. Once all shelves and drawers are empty, wash and dry them, and don't forget to wash out the shelves in the door.

Populate Your Calendar: Whether it's a household of one, two or many, planning household and personal tasks is invaluable. Annual appointments with a doctor, dentist, or keeping up with an oil change and/or tire rotation for your car are just a few things that can slip one's mind if they aren't scheduled in advance. If you enter these on a digital calendar you can set alerts, so important items don't keep moving to the back burner.

January offers time to reflect on the ways to make your life easier, and get organized for the New Year. ■

Question & Answer



An air cleaner can remove harmful airborne bacteria from your home's filtered air.

How Can I Lessen My Chances Of Getting The Flu?

First of all, practicing healthy habits can guard against the flu: getting an annual flu shot, covering your mouth and nose when coughing or sneezing, washing hands, and staying home when you're sick. However, indoor air quality also plays an important role in your health.

Indoor air contaminants are responsible for, or can aggravate, many illnesses. Installing an air purification system will add one more tool to help fight the flu. There are some available that perform to a higher level, such as removing nearly all particles absorbed by the lungs, including infectious bacteria, and the majority of airborne viruses, flu and cold viruses.

For more on flu basics and the current flu season, visit the Centers for Disease Control and Prevention at cdc.gov/flu. And if you're ready to take healthy indoor air to a new level, we're always here to help. ■



Remember to make HVAC maintenance a priority “to-do” item, so you and your family can enjoy a comfortable 2018.

What's Your Home's IAQ IQ?

Some households produce large volumes of dust, mold and allergens, which can permeate air ducts and diminish indoor air quality, also known as IAQ. Proper air duct maintenance helps ensure cleaner indoor air. There are some things that can trigger the need for a duct cleaning:

- Substantial visible mold growth inside your ductwork
- Ducts clogged with excessive amounts of dust and visible particles
- Ducts infested with insects or rodents

Often, ductwork needs to be re-sealed as well. If leaks go unchecked, pollutants and allergens can enter ductwork and contaminate living space. Proper air duct maintenance not only improves air quality, but also impacts energy bills by reducing the amount of heated or cooled air that escapes through leaky ducts.

As home comfort experts, we'll ensure that every part of your HVAC system is working correctly and efficiently. ■

Tip

If your bed pillow is older than two years, or it stays folded when you fold it in half, it's probably time to replace it to get a better night's sleep.



Optimize indoor air quality by ensuring air ducts are clean and allergen-free.

LENNOX A Comfortable Choice

We all want the most comfortable home without uncomfortably high utility bills. And the Lennox® SLP98V gas furnace may just offer you the most comfortable balance between the two.

This top-of-the-line furnace offers enhanced humidity control, an ultra-low constant fan and an insulated blower compartment. With an efficiency rating of up to 98.2% AFUE, you'll enjoy lower utility costs and years of high-efficiency use.

Another benefit is that this system is virtually silent due to exclusive SilentComfort™ technology, which reduces sound levels even when operating at full capacity. It's also iComfort Wi-Fi®-enabled so you'll enjoy the benefits of consistent temperature control.

If it's time to replace your current heating system, the SLP98V may be just the right fit for you. ■

*Savings amount depicts potential energy saving you can expect from Lennox furnaces, versus a 65% AFUE model. Your actual savings may vary depending on local weather and fuel rates, and your individual lifestyle.

**UP TO
98.2%
EFFICIENCY
CAN SAVE
OVER
\$800
A YEAR.***

Earth & Atmosphere

Freezing Rain And Sleet

Both freezing rain and sleet occur by the same general process: liquid raindrops in a layer of warm air well above the surface fall into a layer of freezing air hugging the ground. The difference between these two wintry precipitation types depends on the thickness of the layer of freezing air.

Freezing rain occurs when the layer of freezing air is so thin that the raindrops do not have enough time to freeze before reaching the ground. Instead, the water freezes on contact with the surface, creating a coating of ice on whatever the raindrops contact.

Sleet is simply frozen raindrops and occurs when the layer of freezing air along the surface is thicker. This causes the raindrops to freeze before they reach the ground.

Both freezing rain and sleet are hazardous for travelers. With either, accumulating ice can create slick spots on roadways, causing motorists to lose control of their automobiles with little to no warning. ■



Bridges, overpasses and elevated roadways are especially susceptible to icing since they're surrounded on all sides by the cold air and freeze more quickly.